

**RULE: 34.3 - RATES STEVEDORING SERVICES Eff: 01DEC2012**  
**Effective 01DEC2012**

The terminal operator will provide stevedoring services to vessels with or without self-contained cargo handling gears loading and/or discharging at the terminal warehouse pier limited to the availability of stevedores; the following rates will be assessed on inbound and outbound cargo; and except as otherwise provided, rates apply per ton of 2,000 lbs. (W) or 40 cubic feet (M), whichever produces the greater revenue.

| DESCRIPTION  | RATE BASIS     | RATES IN U.S.\$     |
|--|----------------|---------------------|
| Ad Valorem   | \$100 - \$1000 | 4% of total value   |
| Cargo  | \$1000 - Over  | 7.5% of total value |
| Bicycle/Motorcycles  | W/M            | 7.50                |
| Bleed/Bulk Cargo - Non Refrigerated Negotiable Rate (Minimum)                    | W              | 6.25                |
| Bulk Cargo - Frozen Fish   |                |                     |
| a. Discharging from Fishing Vessel Negotiable (Minimum)                          | W              | 9.40                |
| b. Discharging from Carrier Vessel Negotiable (Minimum)                          | W              | 8.45                |
| c. Loading to Carrier Vessel Negotiable (Minimum)                                | W              | 7.20                |
| Containers containing cargo; Vessel to Wharf, Wharf to Vessel, Vessel to Vessel. |                |                     |
| a. Utilizing vessels Gears/Roll on-Roll off                                      |                |                     |
| 20 Feet or less  | Each Move      | 20.65               |
| 27 Feet  | "              | 27.50               |
| 40 Feet  | "              | 41.25               |
| 45 Feet  | "              | 47.50               |
| b. Utilizing shore gear  |                |                     |
| 20 Feet or less  | Each Move      | 27.50               |
| 27 Feet  | "              | 34.40               |
| 40 Feet  | "              | 48.15               |
| 45 Feet  | "              | 56.25               |
| Containers Empty; Vessel to Wharf, Wharf to Vessel, Vessel to Vessel.            |                |                     |

a. Utilizing vessels  
Gears/Roll on-Roll off

|                 |           |       |
|-----------------|-----------|-------|
| 20 Feet or less | Each Move | 14.40 |
| 27 Feet         | "         | 18.10 |
| 40 Feet         | "         | 25.00 |
| 45 Feet         | "         | 31.25 |

b. Utilizing shore gear

|                 |           |       |
|-----------------|-----------|-------|
| 20 Feet or less | Each Move | 20.65 |
| 27 Feet         | "         | 27.50 |
| 40 Feet         | "         | 41.25 |
| 45 Feet         | "         | 47.50 |

GASES- Compressed

|   |     |       |
|---|-----|-------|
| a. Full - bundled, palletized<br>Unitized | W/M | 13.10 |
| b. Empty- bundled, palletized<br>Unitized | W/M | 8.10  |
| c. Full - Loose                           | W/M | 15.60 |
| d. Empty - Loose                          | W/M | 11.55 |

GENERAL Cargo not otherwise  
specified

|                                    |     |       |
|------------------------------------|-----|-------|
| a. Bundled, palletized<br>Unitized | W/M | 7.50  |
| b. Loose                           | W/M | 10.00 |

HAZARDOUS Cargo not otherwise  
specified; packed in U.S Coast  
guard approved containers.

|                                    |     |       |
|------------------------------------|-----|-------|
| a. Bundled, palletized<br>Unitized | W/M | 15.60 |
| b. Loose                           | W/M | 19.05 |

Heavy Lift -These rates will be assessed in addition to the  
basic rate on all cargo units in excess of 8000 lbs.

|                       |   |       |
|-----------------------|---|-------|
| 8,000 to 10,000 lbs.  | W | 3.15  |
| 10,001 to 12,000 lbs. | W | 4.05  |
| 12,001 to 14,000 lbs. | W | 4.70  |
| 14,001 to 16,000 lbs. | W | 7.20  |
| 16,001 to 18,000 lbs. | W | 9.05  |
| 18,001 to 20,000 lbs. | W | 10.65 |

Lift above 20,000 lbs.  
negotiable based on lifting  
gear available and safety  
requirements iron and steel  
products.

|                        |     |      |
|------------------------|-----|------|
| a. Unitized/Palletized | W/M | 8.10 |
|------------------------|-----|------|

|                           |          |       |
|---------------------------|----------|-------|
| b. Loose                  | W/M      | 10.00 |
| Line Handling             | per line | 3.75  |
| Livestock(in crated only) | W/M      | 15.60 |

Long Length - These rates will be assessed in addition to basic rates on all cargo units exceeding 40 feet in length.

|             |   |      |
|-------------|---|------|
| 41' to 50'  | L | 0.65 |
| 51' to 60'  | L | 1.25 |
| 61' to 70'  | L | 1.90 |
| 71' to 80'  | L | 2.50 |
| 81' to 90'  | L | 3.10 |
| 91' to 100' | L | 3.75 |

Units longer than 100 feet negotiable based on safety and weight factors.

Machinery and Equipment  
Transportation vehicles

|  |     |      |
|--|-----|------|
| a. Bundled/Palletized                          | W/M | 4.40 |
| b. Unprotected                                 | W/M | 5.65 |
| c. Roll of-Roll on under own power             | W/M | 3.75 |
| d. Roll of-Roll on using Stevedores power unit | W/M | 5.00 |

Minimum charge per line item of cargo in bill of Lading on CFS or breakbulk cargoes

|              |      |       |
|--------------|------|-------|
| a. Hazardous | Each | 12.50 |
| b. All other | Each | 9.40  |

Miscellaneous

- a. Delayed and/or detention of stevedoring and/or stevedores contracted personnel. Any delays, detention, waiting time beyond the control of Tinian Marine Stevedore Inc.; for any reason other than acts of God will be charged against the carrier at the prevailing rates plus 10% for all personnel and/or equipment called by the carrier and/or the carrier representative.
- b. Legal holidays and overtime rates unless previously contracted at a fixed rate, all stevedoring work on Saturdays,

Sundays, Legal Holidays observed in Northern Marianas Islands and from 1800 hours to 0700 hours will be charged 50% in addition to the basic stevedoring rate.

c. Over stowed cargo

Each movement will be assessed the regular rate as provided in this tariff. The Chief Officer of the carrier vessel will be required to supply weight and cubic measure of shifted cargo and sign verifying these services rendered.

d. Transshipment cargo other than bulk commodities transferred ship to ship will be assessed \$10.00 per revenue ton, all charges for the account of the first carrier, standard shipping containers which will be assessed as follows:

Containers containing cargo:

|       |        |
|-------|--------|
| 20 ft | 75.00  |
| 40 ft | 137.50 |

Containers empty

|       |        |
|-------|--------|
| 20 ft | 56.25  |
| 40 ft | 100.00 |

e. Special and/or unusual stevedoring requirements for cargo not specified and not acceptable as "General Car N.O.S." will be assessed a negotiated rate between Tinian Marine Stevedore, Inc. the carrier and the consignee.